

## Sanborn Head Celebrates 25 Years

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Sanborn, Head & Associates, Inc. (Sanborn Head) is proud to be celebrating 25 years of service. Paul Sanborn, Charlie Head, Scott Shillaber, and Chip Crocetti established the firm in April of 1993, by building trusting relationships with great clients and producing great results. Their philosophy has been the key component of the firm's success and it has not changed over the years.

Charlie Head, currently the firm's Chief Executive Officer, notes that when thinking back to the humble beginnings there is much to be proud of. "When I think about 25 years in this business, it is really hard to believe we have come so far," Head mentioned. "There were just four of us in a little office in downtown Concord, and we never imagined that we would have a company like we have today. We are celebrating 25 years with 100-plus employees with great people, projects, and clients. It has been a remarkable experience and gratifying in every way."

As one of Sanborn Head's first employees, Barret Cole has had the opportunity to watch the firm grow and evolve over the years. His career has changed significantly since he started and he is currently the President and Chief Operating Officer of the firm. "Sanborn Head is a generational company and stewardship is an important part of the culture of the firm," said Cole. "We are in it for the long haul by providing measured sustained growth that will endure multiple generations."

Since being established, Sanborn Head has completed over 5,000 projects, including projects across the United States and internationally. Over the past few months, staff, clients, and friends have been celebrating these successes, and Sanborn Head's 25th Anniversary with special events. Celebrations will continue until the beginning of May.